



# New Zealand Associate Price List

April - June 2005  
Effective 6<sup>th</sup> April 2005

All prices in NZ\$ and include GST.

Item #	Description	SV Pt	Retail	Order Value	Autoship Customers Save 10%
<b>USANA Nutritionals</b>					
<b>Essentials</b>					
104	Body Rox (Teen Essentials; 84 tablets/bottle)	14	\$48.00	\$40.00	\$36.00
101	Essentials ( <i>Mega Antioxidant, MultiMineral</i> )	30	\$113.30	\$94.40	\$85.00
100	HealthPak 100 (56 packets/carton) <i>AM Packet contains: 2 Mega Antioxidant, 1 MultiMineral, 1 Proflavanol 90, and 1 CalMag Plus. PM Packet contains: 1 Mega Antioxidant, 2 MultiMineral, 1 AO Booster and 1 CalMag Plus.</i>	100	\$345.00	\$288.90	\$260.00
103	Mega Antioxidant (84 tablets/bottle)	20	\$76.00	\$63.30	\$57.00
102	MultiMineral (84 tablets/bottle)	10	\$40.00	\$33.30	\$30.00
105	Usanimals (Essentials for Kids; 56 tablets/bottle)	8	\$30.60	\$25.60	\$23.00
<b>Optimizers</b>					
121	Active Calcium Chewable™ (112 tablets/bottle) <b>NEW!</b>	15	\$52.00	\$43.30	\$39.00
120	Active Calcium Plus (112 tablets/bottle)	15	\$52.00	\$43.30	\$39.00
122	BiOmega-3 (56 soft gelcaps/bottle)	12	\$43.00	\$36.00	\$32.50
123	CoQuinone (56 soft gelcaps/bottle)	20	\$89.00	\$75.60	\$68.00
124	E-Prime (60 caps/bottle)	12	\$52.00	\$43.30	\$39.00
125	Garlic EC (60 tablets/bottle)	8	\$30.70	\$25.60	\$23.00
126	Ginkgo-PS (120 tablets/bottle)	25	\$96.50	\$80.60	\$72.50
127	OptOmega (240ml)	8	\$34.70	\$28.90	\$26.00
128	Palmetto Plus for Men (30 soft gelcaps/bottle)	17	\$62.00	\$51.70	\$46.50
129	PhytElle for Women (90 tablets/bottle)	17	\$62.50	\$52.20	\$47.00
130	Poly C (120 tablets/bottle)	10	\$37.30	\$31.10	\$28.00
131	Procosamine II (120 tablets/bottle)	15	\$56.50	\$47.20	\$42.50
133	Proflavanol (90 tablets/bottle)	17	\$58.50	\$48.90	\$44.00
132	Proflavanol 90 'Extra-Strength' (56 tablets/bottle)	35	\$99.00	\$86.10	\$77.50
136	Selenium 25 (180 tablets/bottle)	3	\$11.60	\$9.70	\$8.70
134	Visionex (56 tablets/bottle)	25	\$89.50	\$75.00	\$67.50
<b>Macro-Optimizers</b>					
222	Fibergy Bar, Iced Lemon (14 bars)	15	\$57.00	\$47.80	\$43.00
223	Fibergy Drink Mix, Citrus (378g)	15	\$50.70	\$42.20	\$38.00
221	Fibergy Drink Mix, Peach Mango (423g)	15	\$50.70	\$42.20	\$38.00
210	Nutrimeal Drink Mix, Dutch Chocolate (606g)	15	\$50.70	\$42.20	\$38.00
211	Nutrimeal Drink Mix, French Vanilla (606g)	15	\$50.70	\$42.20	\$38.00
230	Nutrition Bar, Peanut Butter Crunch (14 bars)	20	\$73.15	\$61.10	\$55.00
231	Nutrition Bar, Wild Berry (14 bars)	20	\$73.15	\$61.10	\$55.00
200	SoyaMax Protein Powder (406g)	15	\$70.70	\$58.90	\$53.00
<b>Dental Care</b>					
399	USANA Toothpaste (Net Wt. 128g)	6	\$21.15	\$17.60	\$15.90
<b>Sensé Beautiful Science</b>					
<b>Facial Care</b>					
302	Daytime Protective Emulsion with Sunscreen (38ml)	25	\$84.00	\$70.00	\$63.00
306	Eye Nourisher (12ml)	15	\$49.00	\$41.10	\$37.00
300	Gentle Daily Cleanser (135ml)	12	\$47.00	\$38.90	\$35.00
301	Hydrating Toner (135ml)	10	\$40.00	\$33.30	\$30.00
303	Night Renewal (38ml)	25	\$84.00	\$70.00	\$63.00
308	Nutritious Crème Masque (84ml)	13	\$47.00	\$38.90	\$35.00
305	Perfecting Essence (30ml)	35	\$99.00	\$88.90	\$80.00
320	Prelude ( <i>Gentle Daily Cleanser 15ml, Hydrating Toner 15ml, Perfecting Essence 5ml, Eye Nourisher 3ml, Daytime Protective Emulsion 8ml, Night Renewal 8ml, Rice Bran Polisher 8ml, Nutritious Crème Masque 8ml.</i> )	10	\$53.00	\$44.40	\$40.00
307	Rice Bran Polisher (84ml)	10	\$40.00	\$33.30	\$30.00
304	Serum Intensive (30ml)	30	\$95.00	\$80.00	\$72.00
<b>Hair &amp; Body Care Sensé</b>					
391	Body Polishing Gloves (pair)	1	\$12.00	\$9.70	\$8.70
311	Energizing Shower Gel (220ml)	8	\$35.00	\$28.90	\$26.00
314	Firming Body Nourisher (220ml)	15	\$53.00	\$44.40	\$40.00
315	Intensive Hand Therapy (59ml) <b>NEW!</b>	8	\$32.00	\$26.70	\$24.00
313	Nourishing Conditioner (250ml)	10	\$39.00	\$33.30	\$30.00
312	Revitalizing Shampoo (250ml)	8	\$36.00	\$30.00	\$27.00
325	Sensation ( <i>Energizing Shower Gel 30ml, Firming Body Nourisher 30ml, Revitalizing Shampoo 30ml, Nourishing Conditioner 30ml.</i> )	8	\$40.00	\$34.40	\$31.00

Item #	Description	SV Pt	Retail	Order Value	Autoship
<b>Packs</b>					
<b>Nutritionals Packs</b>					
104	Body Rox 6 Pack <sup>†</sup>	55	-	\$187.80	\$169.00
101	Essentials 12 Pack <sup>†</sup> <b>NEW PACK!</b>	150	-	\$687.50	\$625.00
123	CoQuinone 12 Pack <sup>†</sup> <b>NEW PACK!</b>	125	-	\$588.50	\$535.00
127	OptOmega 2 Pack <sup>†</sup>	10	\$60.00	\$50.00	\$45.00
131	Procosamine II 12 pack <sup>†</sup> <b>NEW PACK!</b>	75	-	\$352.00	\$320.00
133	Proflavanol 6 Pack <sup>†</sup> <b>NEW PACK!</b>	100	-	\$269.50	\$245.00
132	Proflavanol 90 6 Pack <sup>†</sup> <b>NEW PACK!</b>	200	-	\$484.00	\$440.00
132	Proflavanol 90 12 Pack <sup>†</sup> <b>NEW PACK!</b>	150	-	\$687.50	\$625.00
136	Selenium 6 Pack <sup>†</sup>	10	-	\$46.70	\$42.00
105	Usanimals 6 Pack <sup>†</sup>	30	-	\$122.20	\$110.00
<b>Macro-Optimizers Packs</b>					
250A	5-Day Reset Kit – Citrus Fibergy / Dutch Chocolate Nutrimeal / Wild Berry Nutrition Bars/ SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
250B	5-Day Reset Kit – Citrus Fibergy / Dutch Chocolate Nutrimeal / Peanut Butter Crunch Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
250C	5-Day Reset Kit – Citrus Fibergy / French Vanilla Nutrimeal / Wild Berry Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
250D	5-Day Reset Kit - Citrus Fibergy / French Vanilla Nutrimeal / Peanut Butter Crunch Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
250E	5-Day Reset Kit – Peach Mango Fibergy / Dutch Chocolate Nutrimeal / Wild Berry Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
250F	5-Day Reset Kit - Peach Mango Fibergy / Dutch Chocolate Nutrimeal / Peanut Butter Crunch Nutrition / SoyaMax / OptOmega Bars w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
250G	5-Day Reset Kit - Peach Mango Fibergy / French Vanilla Nutrimeal / Wild Berry Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
250H	5-Day Reset Kit – Peach Mango Fibergy / French Vanilla Nutrimeal / Peanut Butter Crunch Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$279.95	\$233.30	\$210.00
222	Iced Lemon Fibergy Bar 6 Pack <sup>†</sup>	59	-	\$216.70	\$195.00
230	Peanut Butter Crunch Nutrition Bar 6 Pack <sup>†</sup>	75	-	\$287.80	\$259.00
231	Wild Berry Nutrition Bar 6 Pack <sup>†</sup>	75	-	\$287.80	\$259.00
<b>Sensé Packs</b>					
351	<b>Sensé Basic Pack</b> <i>Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal.</i>	60	\$220.00	\$183.00	\$165.00
351	<b>Sensé Basic 4 Pack</b> <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Daytime Protective Emulsion (4), Night Renewal (4).</i>	125	-	\$610.00	\$550.00
350	<b>Sensé Deluxe Facial Care Pack with Perfecting Essence</b> <i>Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Perfecting Essence, Daytime Protective Emulsion, Night Renewal.</i>	125	\$430.00	\$360.00	\$325.00
350	<b>Sensé Deluxe Facial Care Pack with Serum Intensive</b> <i>Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Serum Intensive, Daytime Protective Emulsion, Night Renewal.</i>	125	\$430.00	\$360.00	\$325.00
354	<b>Sensé Hair &amp; Body Pack</b> <i>Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel, Firming Body Nourisher, Intensive Hand Therapy.</i>	40	\$160.00	\$133.00	\$125.00
350	<b>Sensé In-Home 4 Pack with Perfecting Essence</b> <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Rice Bran Polisher (4), Nutritious Crème Masque (4), Eye Nourisher (4), Perfecting Essence (4), Daytime Protective Emulsion (4), Night Renewal (4).</i>	250	-	\$998.00	\$899.00
350	<b>Sensé In-Home 4 Pack with Serum Intensive</b> <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Rice Bran Polisher (4), Nutritious Crème Masque (4), Eye Nourisher (4), Serum Intensive (4), Daytime Protective Emulsion (4), Night Renewal (4).</i>	250	-	\$998.00	\$899.00
315	Sensé Intensive Hand Therapy 12 Pack <sup>†</sup> <b>NEW!</b>	50	-	\$230.00	\$210.00
320	Sensé Prelude 6 Pack <sup>†</sup> <b>NEW!</b> Available while stocks last!	50	-	\$222.00	\$200.00
320	Sensé Prelude 20 Pack <sup>†</sup> <b>NEW!</b> Available while stocks last!	50	-	\$465.55	\$419.00
320	Sensé Prelude 50 Pack <sup>†</sup> <b>NEW!</b> Available while stocks last!	0	-	\$872.00	\$785.00
325	Sensé Sensation 6 Pack <sup>†</sup> <b>NEW!</b> Available while stocks last!	40	-	\$172.00	\$155.00
325	Sensé Sensation 20 Pack <sup>†</sup> <b>NEW!</b> Available while stocks last!	40	-	\$367.00	\$330.00
325	Sensé Sensation 50 Pack <sup>†</sup> <b>NEW!</b> Available while stocks last!	0	-	\$573.00	\$515.00
360	<b>Sensé Shower Pack</b> <i>Revitalizing Shampoo, Nourishing Conditioner and Energizing Shower Gel.</i>	25	\$99.00	\$83.00	\$75.00

† Pack not available on Autoship.

Item #	Description	SV Pt	Retail	Order Value	Autoship
<b>Combination Packs</b>					
401	<b>3 Business Centres Business Builders Pack</b> Essentials, HealthPak 100, Active Calcium Plus, BiOmega-3, Proflavanol 90, Visionex, Dutch Chocolate Nutrimeal, Iced Lemon Fibergy Bars, SoyaMax, Gentle Daily Cleanser, Hydrating Toner, Perfecting Essence, Daytime Protective Emulsion, Night Renewal, Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel, Firming Body Nourisher, Sensation, Body Polishing Gloves, ANZ Health & Freedom Newspaper (10 pk), Online Business Services (10 cycles), Product Information Book, Sensé Catalogue, Sensé DVD (5 pk), True Wealth Booklet (10 pk), True Wealth DVD (5 pk), USANA Difference DVD. <b>PLEASE NOTE THAT THIS PACK IS ONLY AVAILABLE TO ASSOCIATES SUBSCRIBING TO AUTOSHIP-100 Point Minimum Autoship.</b>	500	-	-	\$1,495.00
161	<b>Couples Pack</b> Essentials (2), Proflavanol (2), Peach Mango Fibergy.	100	\$369.20	\$307.70	\$276.90
163	<b>Basic Pack</b> Essentials, Active Calcium Plus, BiOmega-3, Procosamine II, Proflavanol, Poly C, Peach Mango Fibergy.	100	\$364.00	\$303.30	\$273.00
404	<b>Pro Pack</b> Essentials (2), HealthPak 100 (3), Active Calcium Plus, BiOmega-3, Body Rox, Poly C, Procosamine II, Proflavanol 90 (3), Usanimals, Blender Bottle, French Vanilla Nutrimeal, Peach Mango Fibergy, Peanut Butter Crunch Nutrition Bars, SoyaMax, Gentle Daily Cleanser, Hydrating Toner, Perfecting Essence, Daytime Protective Emulsion, Night Renewal, Sensation, ANZ Health & Freedom Newspaper (10 pk), Online Business Services (10 cycles), Product Information Book, ANZ Convention Voucher to the value of \$235, Sensé Catalogue (10 pk), Health & Freedom DVD, Sensé DVD (5), True Wealth Booklet (10 pk), True Wealth DVD (5). <b>PLEASE NOTE THAT THIS PACK IS ONLY AVAILABLE TO ASSOCIATES SUBSCRIBING TO AUTOSHIP-100 Point Minimum Autoship.</b>	1150	-	-	\$2,395.00
<b>Nutritionals &amp; Macro-Optimizers Sales Aids</b>					
769	Pill Box	-	\$7.30	\$6.10	\$5.50
752	Blender Bottle	-	\$16.60	\$13.90	\$12.50
757	Hand Shaker	-	\$3.70	\$3.10	\$2.80
<b>Sensé Sales Aids</b>					
760	Mirror		\$12.00	\$10.00	\$9.00
799	Retail Bag (25 pk)			\$10.50	\$9.50
525	Sensé Brochure (20 pk)			\$10.00	\$9.00
525	Sensé Brochure (100 pk) <b>NEW BULK PACK!</b>			\$40.00	\$36.00
505	Sensé Catalogue (single)			\$1.95	\$1.75
505	Sensé Catalogue (10 pk)			\$14.95	\$13.50
505	Sensé Catalogue (50 pk) <b>NEW BULK PACK! S</b>			\$60.00	\$54.00
568	Sensé DVD (single) English/Chinese/French/Spanish options on DVD			\$6.65	\$6.00
568	Sensé DVD (25 pk) English/Chinese/French/Spanish options on DVD <b>NEW BULK PACK!</b>			\$95.00	\$85.00
568	Sensé DVD (50 pk) English/Chinese/French/Spanish options on DVD <b>NEW BULK PACK!</b>			\$143.00	\$129.00
595	Sensé Hostess Incentive Gift Certificate (25 pk)			\$9.60	\$8.60
409	Sensé Presentation Kit <b>NEW!</b> Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion with Sunscreen, Night Renewal, Serum Intensive, Perfecting Essence, Eye Nourisher, Rice Bran Polisher, Nutritious Crème Masque, Energizing Shower Gel, Revitalizing Shampoo, Nourishing Conditioner, Firming Body Nourisher, Intensive Hand Therapy (11), Sensé Travel Bag, Sensé DVD, Sensé Catalogue (10 pk), Sensé Brochure (2 x 20 pks), Sensé Retail Order Brochures (50 pk), Retail Receipt Pad, Retail Bag (2 x 25 pks). NOTE: Intensive Hand Therapy (1 for Kit and 10 for Hostess Incentives).	150	-	-	\$640.00
513	Sensé Retail Order Brochures (50 pk)			\$20.00	\$18.00
390	Sensé Travel Bag		\$46.55	\$38.90	\$35.00
761	Spatulas (25 pk)			\$6.80	\$6.10
<b>USANA Sales Aids</b>					
824	Online Business Services Call Order Express to add to Autoship. Available on Autoship only.				\$33.00
451	EBDS** (CD Rom, USANA Difference DVD, & Audio CD - English/Chinese, Training DVD English only).			\$44.00	\$44.00
450	Business Development System**			\$99.00	\$99.00
<b>**All new Associates are required to purchase a BDS or EBS from USANA at the time of their enrolment.</b>					
SA450	Business Development System Binder			\$22.20	\$20.00
SA450	Business Development System Insert			\$30.00	\$27.00
504	Essentials Brochure (10 pk)			\$4.30	\$3.90
502	Product Information Book (5 pk)			\$27.80	\$25.00
502	Product Information Book (single)			\$5.60	\$5.00
585	True Wealth Booklet (single)			\$1.95	\$1.75
585	True Wealth Booklet (10 pk)			\$15.00	\$13.50
585	True Wealth Booklet (50 pk)			\$72.00	\$65.00
507	USANA Magazine- Current Issue (single)			\$3.80	\$3.40
507	USANA Magazine- Previous Issue (single)			\$3.80	\$3.40

Item #	Description	SV Pt	Retail	Order Value	Autoship
<b>Cassettes, DVDs &amp; Videos</b>					
70260.	A Legacy For All Generations DVD			\$17.00	<b>\$17.00</b>
560	Dr Strand Medical Evidence Audio CD			\$8.40	<b>\$7.55</b>
SA450	BDS Audio #1 Rick Young / Sterling Ottessen			\$3.35	<b>\$3.00</b>
SA450	BDS Audio #2 Jeremy Stansfield / Elizabeth Kutschera			\$3.35	<b>\$3.00</b>
SA450	Business Development System (BDS) Training Video			\$10.30	<b>\$9.25</b>
70326.	The Medical Evidence that Demands A Verdict (Dr. Strand) Audio Cassette			\$3.40	<b>\$3.10</b>
551	True Wealth DVD (single) English/ Mandarin/Cantonese/French/Spanish options on DVD			\$6.65	<b>\$6.00</b>
551	True Wealth DVD (25 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD			\$89.25	<b>\$85.00</b>
551	True Wealth DVD (50 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD			\$141.90	<b>\$129.00</b>
552	USANA Difference DVD (single) English/English with Chinese subtitles			\$12.60	<b>\$11.35</b>
552	USANA Difference DVD (10 pk) English/English with Chinese subtitles			\$100.00	<b>\$90.00</b>
552	USANA Difference Video (single) English. <i>Available while stocks last.</i>			\$10.50	<b>\$9.50</b>
552	USANA Difference Video (10 pk) English. <i>Available while stocks last.</i>			\$88.90	<b>\$80.00</b>
<b>Health &amp; Freedom</b>					
501	Health & Freedom Flip Chart UPDATED!			\$20.50	<b>\$18.50</b>
500	Health & Freedom Newspaper (10 pk)			\$12.60	<b>\$11.30</b>
550	Health & Freedom DVD (single) English/English with Chinese subtitles			\$12.60	<b>\$11.35</b>
550	Health & Freedom DVD (10 pk) English/English with Chinese subtitles			\$94.40	<b>\$85.00</b>
550	Health & Freedom Video (single) English. <i>Available while stocks last.</i>			\$10.60	<b>\$9.50</b>
550	Health & Freedom Video (10 pack) English. <i>Available while stocks last.</i>			\$100.00	<b>\$90.00</b>
<b>Forms 表格</b>					
509	Associate Application Forms (10 pk)			\$3.40	<b>\$3.10</b>
591	Autoship Forms (10 pk)			\$3.40	<b>\$3.10</b>
510	Associate Price List (single)			\$0.40	<b>\$0.40</b>
495	Preferred Customer Forms (10 pk)			\$4.30	<b>\$3.90</b>
590	Product Order Forms (10 pk)			\$5.00	<b>\$4.50</b>
511	Retail Receipt Pad			\$4.40	<b>\$4.00</b>
<b>Other Languages</b>					
<b>Chinese</b>					
451	EBDS** (CD Rom, USANA Difference DVD, & Audio CD - English/Chinese, Training DVD English only).			\$44.00	<b>\$44.00</b>
<b>**All new Associates are required to purchase a BDS or EBS from USANA at the time of their enrolment.</b>					
504	Essentials Brochure Chinese (10 pk)			\$4.30	<b>\$3.90</b>
74110.	Health & Freedom Newspaper Chinese (5 pk) <b>UPADTED!</b>			\$7.40	<b>\$6.70</b>
550	Health & Freedom DVD (single) English/English with Chinese subtitles			\$12.60	<b>\$11.35</b>
550	Health & Freedom DVD (10 pk) English/English with Chinese subtitles			\$94.40	<b>\$85.00</b>
568	Sensé DVD English/Chinese/French/Spanish options on DVD			\$6.65	<b>\$6.00</b>
551	True Wealth DVD (single) English/ Mandarin/Cantonese/French/Spanish options on DVD			\$6.65	<b>\$6.00</b>
551	True Wealth DVD (25 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD			\$89.25	<b>\$85.00</b>
551	True Wealth DVD (50 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD			\$141.90	<b>\$129.00</b>
552	USANA Difference DVD (single) English/English with Chinese subtitles			\$12.60	<b>\$11.35</b>
552	USANA Difference DVD (10 pk) English/English with Chinese subtitles			\$100.00	<b>\$90.00</b>



## New Zealand Associate Price List

April - June 2005  
Effective 6<sup>th</sup> April 2005

All prices in NZ\$ and include GST.

### Order, Return & Exchange Information

#### Order Information

##### Place new enrolments, orders and change your Autoship online

At [www.usana.com](http://www.usana.com). No handling fee for orders placed online!

##### Shipping & Handling

Shipped Order (online order) \$8.00\* - *handling fee waived on online orders only*

Shipped Order (phone, fax or mail order) \$8.00\* shipping + \$3.00\* handling =  
\$11.00\*

Will Call order handling fee \$3.00\*

Courier Post is the shipping carrier for all New Zealand deliveries.

Will Call orders may be picked up Monday to Friday 9.00am - 5.00pm (NZ Time).

*All Will Call Applications and Orders to be placed by 4.00pm (NZ Time)*

Order Express Phone 0 800 370 126

Order Express Fax 0 800 370 127

USANA Support Services 0061 2 9842 4600

USANA Support Services Email [distservanz@usana.com](mailto:distservanz@usana.com)

ANZ Technical Services Email [techservanz@usana.com](mailto:techservanz@usana.com)

Call Centre based in Sydney, Australia

- hours of operation

(8.30am - 5.00pm Sydney EST)

USANA Health Sciences (NZ) Corporation

9D Beatrice Tinsley Crescent, Albany, Auckland NZ.

GST -69 107 461



#### Returns & Exchanges Policy

##### For Associates

##### **Policy 7.2.3 In Policies and Procedures**

If an Associate elects to cancel his/her Associateship during the thirty (30) day period immediately following his/her enrolment, USANA will refund 100% of the price of the BDS and all products purchased as part of an Associate's initial order (excluding shipping) provided that the BDS and products are resaleable.

##### **Policy 7.3 in Policies and Procedures**

After the initial order, Associates may return the product purchased within the past 90 days for a refund of 90% of the purchase price (less handling and delivery charges) if the merchandise is in resaleable condition.

Exchanges - An Associate may choose to exchange product that was purchased within the past 90 days at a nominal cost. An exchange fee of \$6.60\*, a handling fee of \$3.00\*, & a shipping fee of \$8.00\* is applicable to exchanges. Exchanges processed at WillCall will not incur a shipping fee.

##### For Preferred Customers

USANA offers Preferred Customers a 100% 30-day money back guarantee on their initial (first) order. If for any reason the Preferred Customer is dissatisfied with any Usana product, he/she may return the product within 30 days for a replacement, exchange or full refund.

After the initial order, Preferred Customers may return the product purchased within the past 90 days for a refund of 90% of the purchase price (less handling and delivery charges) if the merchandise is in resaleable condition.

Exchanges - A Preferred Customer may choose to exchange their product that was purchased within the past 90 days at a nominal cost. An exchange fee of \$6.60\*, a handling fee of \$3.00\* & a shipping fee of \$8.00\* is applicable to exchanges. Exchanges processed at WillCall will not incur a shipping fee.

##### For Retail Customers of Associates

Associates please refer to Policy 7.2.1 in the Policies and Procedures section of the Business Development System (BDS).

\*Prices include GST.