



Australian Associate Price List

April - June 2005
Effective 6th April 2005

All prices in AU\$ and include GST

Item #	Description	SV Pt	Retail	Order Value	Autoship Customers Save 10%
USANA Nutritionals					
Essentials					
104	Body Rox (Teen Essentials; 84 tablets/bottle)	14	\$38.70	\$32.20	\$29.00
101	Essentials (Mega Antioxidant, MultiMineral)	30	\$100.00	\$83.30	\$75.00
100	HealthPak 100 (56 packets/carton) AM Packet contains: 2 Mega Antioxidant, 1 MultiMineral, 1 Proflavanol 90, and 1 CalMag Plus. PM Packet contains: 1 Mega Antioxidant, 2 MultiMineral, 1 AO Booster and 1 CalMag Plus.	100	\$279.00	\$236.70	\$213.00
103	Mega Antioxidant (84 tablets/bottle)	20	\$66.00	\$55.00	\$49.50
102	MultiMineral (84 tablets/bottle)	10	\$36.60	\$30.60	\$27.50
105	Usanimals (Essentials for Kids; 56 tablets/bottle)	8	\$26.60	\$22.20	\$20.00
Optimizers					
121	Active Calcium Chewable™ (112 tablets/bottle)	15	\$45.00	\$37.80	\$34.00
120	Active Calcium Plus (112 tablets/bottle)	15	\$45.00	\$37.80	\$34.00
122	BiOmega-3 (56 soft gelcaps/bottle)	12	\$36.00	\$30.00	\$27.50
123	CoQuinone (56 soft gelcaps/bottle)	20	\$79.00	\$65.00	\$58.00
124	E-Prime (60 caps/bottle)	12	\$42.50	\$35.60	\$32.00
125	Garlic EC (60 tablets/bottle)	8	\$25.30	\$21.10	\$19.00
126	Ginkgo-PS (120 tablets/bottle)	25	\$78.50	\$65.60	\$59.00
127	OptOmega (240ml)	8	\$27.00	\$22.80	\$20.50
128	Palmetto Plus for Men (30 soft gelcaps/bottle)	17	\$49.00	\$42.20	\$38.00
129	PhytElle for Women (90 tablets/bottle)	17	\$49.00	\$42.20	\$38.00
130	Poly C (120 tablets/bottle)	10	\$30.70	\$25.60	\$23.00
131	Procosamine II (120 tablets/bottle)	15	\$52.00	\$43.30	\$39.00
133	Proflavanol (90 tablets/bottle)	17	\$49.00	\$42.80	\$38.50
132	Proflavanol 90 'Extra-Strength' (56 tablets/bottle)	35	\$89.00	\$75.60	\$68.00
136	Selenium 25 (180 tablets/bottle)	3	\$10.00	\$8.30	\$7.50
134	Visionex (56 tablets/bottle)	25	\$69.00	\$59.40	\$53.50
Macro-Optimizers					
222	Fibergy Bar, Iced Lemon (14 bars)	15	\$46.70	\$38.90	\$35.00
223	Fibergy Drink Mix, Citrus (378g)	15	\$42.70	\$35.60	\$32.00
221	Fibergy Drink Mix, Peach Mango (423g)	15	\$42.70	\$35.60	\$32.00
210	Nutrimeal Drink Mix, Dutch Chocolate (606g)	15	\$42.70	\$35.60	\$32.00
211	Nutrimeal Drink Mix, French Vanilla (606g)	15	\$42.70	\$35.60	\$32.00
230	Nutrition Bar, Peanut Butter Crunch (14 bars)	20	\$62.50	\$52.20	\$47.00
231	Nutrition Bar, Wild Berry (14 bars)	20	\$62.50	\$52.20	\$47.00
200	SoyaMax Protein Powder (406g)	15	\$54.70	\$45.60	\$41.00
Dental Care					
399	USANA Toothpaste (Net Wt. 128g)	6	\$19.55	\$16.30	\$14.70
Sensé Beautiful Science					
Facial Care					
302	Daytime Protective Emulsion with Sunscreen (38ml)	25	\$69.00	\$57.80	\$52.00
306	Eye Nourisher (12ml)	15	\$39.00	\$34.40	\$31.00
300	Gentle Daily Cleanser (135ml)	12	\$39.00	\$32.20	\$29.00
301	Hydrating Toner (135ml)	10	\$33.00	\$27.80	\$25.00
303	Night Renewal (38ml)	25	\$69.00	\$57.80	\$52.00
308	Nutritious Crème Masque (84ml)	13	\$39.00	\$32.20	\$29.00
305	Perfecting Essence (30ml)	35	\$89.00	\$77.80	\$70.00
320	Prelude (Gentle Daily Cleanser 15ml, Hydrating Toner 15ml, Perfecting Essence 5ml, Eye Nourisher 3ml, Daytime Protective Emulsion 8ml, Night Renewal 8ml, Rice Bran Polisher 8ml, Nutritious Crème Masque 8ml).	10	\$47.00	\$38.90	\$35.00
307	Rice Bran Polisher (84ml)	10	\$33.00	\$27.80	\$25.00
304	Serum Intensive (30ml)	30	\$79.00	\$65.60	\$59.00
Hair & Body Care					
391	Body Polishing Gloves (pair)	1	\$9.00	\$7.40	\$6.70
311	Energizing Shower Gel (220ml)	8	\$29.00	\$24.40	\$22.00
314	Firming Body Nourisher (220ml)	15	\$45.00	\$37.80	\$34.00
315	Intensive Hand Therapy (59ml)	8	\$27.00	\$22.20	\$20.00
313	Nourishing Conditioner (250ml)	10	\$32.00	\$28.90	\$26.00
312	Revitalizing Shampoo (250ml)	8	\$30.00	\$25.60	\$23.00
325	Sensation (Energizing Shower Gel 30ml, Firming Body Nourisher 30ml, Revitalizing Shampoo 30ml, Nourishing Conditioner 30ml).	8	\$35.00	\$28.90	\$26.00

Item #	Description	SV Pt	Retail	Order Value	Autoship
Packs					
Nutritionals Packs					
104	Body Rox 6 Pack†	55	-	\$154.40	\$139.00
101	Essentials 12 Pack† NEW PACK!	150	-	\$588.50	\$535.00
123	CoQuinone 12 Pack† NEW PACK!	125	-	\$495.00	\$450.00
127	OptOmega 2 Pack†	10	\$47.00	\$38.90	\$35.00
131	Procosamine II 12 pack† NEW PACK!	75	-	\$297.00	\$270.00
133	Proflavanol 6 Pack† NEW PACK!	100	-	\$231.00	\$210.00
132	Proflavanol 90 6 Pack† NEW PACK!	200	-	\$412.50	\$375.00
132	Proflavanol 90 12 Pack† NEW PACK!	150	-	\$588.50	\$535.00
136	Selenium 6 Pack†	10	-	\$38.90	\$35.00
105	Usanimals 6 Pack†	30	-	\$105.60	\$95.00
Macro-Optimizers Packs					
250A	5-Day Reset Kit – Citrus Fibergy / Dutch Chocolate Nutrimeal / Wild Berry Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
250B	5-Day Reset Kit – Citrus Fibergy / Dutch Chocolate Nutrimeal / Peanut Butter Crunch Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
250C	5-Day Reset Kit – Citrus Fibergy / French Vanilla Nutrimeal / Wild Berry Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
250D	5-Day Reset Kit - Citrus Fibergy / French Vanilla Nutrimeal / Peanut Butter Crunch Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
250E	5-Day Reset Kit – Peach Mango Fibergy / Dutch Chocolate Nutrimeal / Wild Berry Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
250F	5-Day Reset Kit - Peach Mango Fibergy / Dutch Chocolate Nutrimeal / Peanut Butter Crunch Nutrition / SoyaMax / OptOmega Bars w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
250G	5-Day Reset Kit - Peach Mango Fibergy / French Vanilla Nutrimeal / Wild Berry Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
250H	5-Day Reset Kit – Peach Mango Fibergy / French Vanilla Nutrimeal / Peanut Butter Crunch Nutrition Bars / SoyaMax / OptOmega w/ FREE Blender Bottle!	73	\$229.60	\$191.80	\$172.50
222	Iced Lemon Fibergy Bar 6 Pack†	59	-	\$183.30	\$165.00
230	Peanut Butter Crunch Nutrition Bar 6 Pack†	75	-	\$250.00	\$225.00
231	Wild Berry Nutrition Bar 6 Pack†	75	-	\$250.00	\$225.00
Sensé Packs					
351	Sensé Basic Pack <i>Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion, Night Renewal.</i>	60	\$185.00	\$155.00	\$140.00
351	Sensé Basic 4 Pack <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Daytime Protective Emulsion (4), Night Renewal (4).</i>	125	-	\$472.00	\$425.00
350	Sensé Deluxe Facial Care Pack with Perfecting Essence <i>Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Perfecting Essence, Daytime Protective Emulsion, Night Renewal.</i>	125	\$365.00	\$305.00	\$275.00
350	Sensé Deluxe Facial Care Pack with Serum Intensive <i>Gentle Daily Cleanser, Hydrating Toner, Rice Bran Polisher, Nutritious Crème Masque, Eye Nourisher, Serum Intensive, Daytime Protective Emulsion, Night Renewal.</i>	125	\$365.00	\$305.00	\$275.00
354	Sensé Hair & Body Pack <i>Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel, Firming Body Nourisher, Intensive Hand Therapy.</i>	40	\$130.00	\$110.00	\$99.00
350	Sensé In-Home 4 Pack with Perfecting Essence <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Rice Bran Polisher (4), Nutritious Crème Masque (4), Eye Nourisher (4), Perfecting Essence (4), Daytime Protective Emulsion (4), Night Renewal (4).</i>	250	-	\$890.00	\$800.00
350	Sensé In-Home 4 Pack with Serum Intensive <i>Gentle Daily Cleanser (4), Hydrating Toner (4), Rice Bran Polisher (4), Nutritious Crème Masque (4), Eye Nourisher (4), Serum Intensive (4), Daytime Protective Emulsion (4), Night Renewal (4).</i>	250	-	\$890.00	\$800.00
315	Sensé Intensive Hand Therapy 12 Pack† NEW!	50	-	\$198.00	\$180.00
320	Sensé Prelude 6 Pack† NEW! Available while stocks last!	50	-	\$194.45	\$175.00
320	Sensé Prelude 20 Pack† NEW! Available while stocks last!	50	-	\$410.00	\$369.00
320	Sensé Prelude 50 Pack† NEW! Available while stocks last!	0	-	\$744.00	\$669.00
325	Sensé Sensation 6 Pack† NEW! Available while stocks last!	40	-	\$144.45	\$130.00
325	Sensé Sensation 20 Pack† NEW! Available while stocks last!	40	-	\$310.00	\$279.00
325	Sensé Sensation 50 Pack† NEW! Available while stocks last!	0	-	\$499.00	\$449.00
360	Sensé Shower Pack <i>Revitalizing Shampoo, Nourishing Conditioner and Energizing Shower Gel.</i>	25	\$84.00	\$69.00	\$63.00

† Pack not available on Autoship.

Item #	Description	SV Pt	Retail	Order Value	Autoship
Combination Packs					
401	3 Business Centres Business Builders Pack Essentials, HealthPak 100, Active Calcium Plus, BiOmega-3, Proflavanol 90, Visionex, Dutch Chocolate Nutrimeal, Iced Lemon Fibergy Bars, SoyaMax, Gentle Daily Cleanser, Hydrating Toner, Perfecting Essence, Daytime Protective Emulsion, Night Renewal, Revitalizing Shampoo, Nourishing Conditioner, Energizing Shower Gel, Firming Body Nourisher, Sensation, Body Polishing Gloves, ANZ Health & Freedom Newspaper (10 pk), Online Business Services (10 cycles), Product Information Book, Sensé Catalogue, Sensé DVD (5 pk), True Wealth Booklet (10 pk), True Wealth DVD (5 pk), USANA Difference DVD. PLEASE NOTE THAT THIS PACK IS ONLY AVAILABLE TO ASSOCIATES SUBSCRIBING TO AUTOSHIP-100 Point Minimum Autoship.	500	-	-	\$1,295.00
161	Couples Pack Essentials (2), Proflavanol (2), Peach Mango Fibergy.	100	\$318.70	\$265.60	\$239.00
163	Basic Pack Essentials, Active Calcium Plus, BiOmega-3, Procosamine II, Proflavanol, Poly C, Peach Mango Fibergy.	100	\$305.30	\$254.40	\$229.00
404	Pro Pack Essentials (2), HealthPak 100 (3), Active Calcium Plus, BiOmega-3, Body Rox, Poly C, Procosamine II, Proflavanol 90 (3), Usanimals, Blender Bottle, French Vanilla Nutrimeal, Peach Mango Fibergy, Peanut Butter Crunch Nutrition Bars, SoyaMax, Gentle Daily Cleanser, Hydrating Toner, Perfecting Essence, Daytime Protective Emulsion, Night Renewal, Sensation, ANZ Health & Freedom Newspaper (10 pk), Online Business Services (10 cycles), Product Information Book, ANZ Convention Voucher to the value of \$235, Sensé Catalogue (10 pk), Health & Freedom DVD, Sensé DVD (5), True Wealth Booklet (10 pk), True Wealth DVD (5). PLEASE NOTE THAT THIS PACK IS ONLY AVAILABLE TO ASSOCIATES SUBSCRIBING TO AUTOSHIP-100 Point Minimum Autoship.	1150	-	-	\$2,195.00
Nutritionals & Macro-Optimizers Sales Aids					
769	Pill Box	-	\$6.00	\$5.00	\$4.50
752	Blender Bottle	-	\$14.60	\$12.20	\$11.00
757	Hand Shaker	-	\$3.60	\$3.00	\$2.70
Sensé Sales Aids					
760	Mirror		\$9.30	\$7.80	\$7.00
799	Retail Bag (25 pk)			\$9.50	\$8.50
525	Sensé Brochure (20 pk)			\$9.00	\$8.00
525	Sensé Brochure (100 pk) NEW BULK PACK!			\$35.00	\$32.00
505	Sensé Catalogue (single)			\$1.65	\$1.50
505	Sensé Catalogue (10 pk)			\$13.30	\$12.00
505	Sensé Catalogue (50 pk) NEW BULK PACK!			\$53.00	\$48.00
568	Sensé DVD (single) English/Chinese/French/Spanish options on DVD			\$5.55	\$5.00
568	Sensé DVD (25 pk) English/Chinese/French/Spanish options on DVD NEW BULK PACK!			\$89.00	\$79.95
568	Sensé DVD (50 pk) English/Chinese/French/Spanish options on DVD NEW BULK PACK!			\$133.00	\$119.95
595	Sensé Hostess Incentive Gift Certificate (25 pk)			\$7.20	\$6.50
409	Sensé Presentation Kit NEW! Gentle Daily Cleanser, Hydrating Toner, Daytime Protective Emulsion with Sunscreen, Night Renewal, Serum Intensive, Perfecting Essence, Eye Nourisher, Rice Bran Polisher, Nutritious Crème Masque, Energizing Shower Gel, Revitalizing Shampoo, Nourishing Conditioner, Firming Body Nourisher, Intensive Hand Therapy (11), Sensé Travel Bag, Sensé DVD, Sensé Catalogue (10 pk), Sensé Brochure (2 x 20 pks), Sensé Retail Order Brochures (50 pk), Retail Receipt Pad, Retail Bag (2 x 25 pks). NOTE: Intensive Hand Therapy (1 for Kit and 10 for Hostess Incentives).	150	-	-	\$540.00
513	Sensé Retail Order Brochures (50 pk)			\$17.20	\$15.50
390	Sensé Travel Bag		\$42.60	\$35.60	\$32.00
761	Spatulas (25 pk)			\$5.60	\$5.00
USANA Sales Aids					
824	Online Business Services <i>Call Order Express to add to Autoship. Available on Autoship only.</i>				\$29.00
451	EBDS** (CD Rom, USANA Difference DVD, Audio CD English/Chinese, Training DVD English only).			\$39.00	\$39.00
450	Business Development System**			\$85.00	\$85.00
**All new Associates are required to purchase a BDS or EBS from USANA at the time of their enrolment.					
SA450	Business Development System Binder			\$20.00	\$18.00
SA450	Business Development System Insert			\$27.80	\$25.00
504	Essentials Brochure (10 pk)			\$3.90	\$3.50
502	Product Information Book (5 pk)			\$23.90	\$21.50
502	Product Information Book (single)			\$5.00	\$4.50
585	True Wealth Booklet (single)			\$1.65	\$1.50
585	True Wealth Booklet (10 pk)			\$13.30	\$12.00
585	True Wealth Booklet (50 pk)			\$55.50	\$50.00
507	USANA Magazine- Current Issue (single)			\$2.80	\$2.50
507	USANA Magazine- Previous Issue (single)			\$2.80	\$2.50

Item #	Description	SV Pt	Retail Order Value	Autoship
Cassettes, DVDs & Videos				
70260.	A Legacy For All Generations DVD		\$15.00	\$15.00
560	Dr Strand Medical Evidence Audio CD		\$6.70	\$6.00
SA450	BDS Audio Cassette #1 Rick Young / Sterling Ottessen		\$2.80	\$2.50
SA450	BDS Audio Cassette #2 Jeremy Stansfield / Elizabeth Kutschera		\$2.80	\$2.50
SA450	Business Development System (BDS) Training Video		\$8.30	\$7.50
70326.	The Medical Evidence that Demands A Verdict (Dr. Strand) Audio Cassette		\$2.80	\$2.50
551	True Wealth DVD (single) English/ Mandarin/Cantonese/French/Spanish options on DVD		\$5.55	\$5.00
551	True Wealth DVD (25 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD		\$87.95	\$79.95
551	True Wealth DVD (50 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD		\$131.95	\$119.95
552	USANA Difference DVD (single) English/English with Chinese subtitles		\$10.00	\$9.00
552	USANA Difference DVD (10 pk) English/English with Chinese subtitles		\$89.00	\$80.00
552	USANA Difference Video (single) English. <i>Available while stocks last.</i>		\$8.30	\$7.50
552	USANA Difference Video (10 pk) English. <i>Available while stocks last.</i>		\$70.90	\$63.80
Health & Freedom				
501	Health & Freedom Flip Chart UPDATED!		\$16.70	\$15.00
500	Health & Freedom Newspaper (10 pk)		\$9.90	\$8.90
550	Health & Freedom DVD (single) English/English with Chinese subtitles		\$10.00	\$9.00
550	Health & Freedom DVD (10 pk) English/English with Chinese subtitles		\$88.90	\$80.00
550	Health & Freedom Video (single) English. <i>Available while stocks last.</i>		\$8.30	\$7.50
550	Health & Freedom Video (10 pack) English. <i>Available while stocks last.</i>		\$71.00	\$63.80
Forms				
509	Associate Application Forms (10 pk)		\$2.10	\$1.90
591	Autoship Forms (10 pk)		\$2.80	\$2.50
510	Associate Price List (single)		\$0.20	\$0.20
495	Preferred Customer Forms (10 pk)		\$2.80	\$2.50
590	Product Order Forms (10 pk)		\$2.70	\$2.40
511	Retail Receipt Pad		\$3.90	\$3.50
593	Tax Invoice Receipt Pad		\$5.50	\$4.95
Other Languages				
Chinese				
451	**EBDS (CD Rom, USANA Difference DVD, Audio CD English/Chinese, Training DVD English only).		\$39.00	\$39.00
	**All new Associates are required to purchase a BDS or EBS from USANA at the time of their enrolment.			
504	Essentials Brochure (10 pk)		\$3.90	\$3.50
74110.	Health & Freedom Newspaper (5 pk) UPADTED!		\$5.60	\$5.00
550	Health & Freedom DVD (single) English/English with Chinese subtitles		\$10.00	\$9.00
550	Health & Freedom DVD (10 pk) English/English with Chinese subtitles		\$88.90	\$80.00
568	Sensé DVD English/Chinese/French/Spanish options on DVD		\$5.55	\$5.00
551	True Wealth DVD (single) English/ Mandarin/Cantonese/French/Spanish options on DVD		\$5.55	\$5.00
551	True Wealth DVD (25 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD		\$87.95	\$79.95
551	True Wealth DVD (50 pk) English/ Mandarin/Cantonese/French/Spanish options on DVD		\$131.95	\$119.95
552	USANA Difference DVD (single) English/English with Chinese subtitles		\$10.00	\$9.00
552	USANA Difference DVD (10 pk) English/English with Chinese subtitles		\$89.00	\$80.00

Order, Return & Exchange Information

Order Information

Place new enrolments, orders and change your Autoship online at www.usana.com. No handling fee for orders placed online!

Order Express Phone 1 800 670 126

Fax 1 800 670 127

USANA Support Services 02 9842 4600

USANA Support Services Email distservanz@usana.com

ANZ Technical Services Email techservanz@usana.com

Shipping & Handling

Shipped Order (online order) \$9.00* -

handling fee waived on online orders only

Shipped Order (phone, fax or mail order) \$9.00* shipping + \$3.00* handling = \$12.00*

Will Call order handling fee \$3.00*

Australian Air Express is the shipping carrier for all Australian deliveries.

Will Call orders may be picked up

Monday to Friday 9.00am - 5.00pm (EST)

All Will Call Applications and Orders to be placed by 4.30pm (EST).

Call centre hours of operation

Monday to Friday 8.30am - 5.00pm (EST)

USANA Australia Pty Ltd,

PO Box 6744 BHBC, Baulkham Hills, NSW 2153

9 Columbia Way, Baulkham Hills, NSW 2153

ABN: 92 077 828 230



Returns & Exchanges Policy

For Associates

Policy 7.2.3 in Policies and Procedures

If an Associate elects to cancel his/her Associateship during the thirty (30) day period immediately following his/her enrolment, USANA will refund 100% of the price of the BDS and all products purchased as part of an Associate's initial order (excluding shipping) provided that the BDS and products are resaleable.

Policy 7.3 in Policies and Procedures

After the initial order, Associates may return the product purchased within the past 90 days for a refund of 90% of the purchase price (less handling and delivery charges) if the merchandise is in resaleable condition.

Exchanges - An Associate may choose to exchange product that was purchased within the past 90 days at a nominal cost. An exchange fee of \$5.50*, a handling fee of \$3.00*, & a shipping fee of \$9.00* is applicable to exchanges. Exchanges processed at WillCall will not incur a shipping fee.

For Preferred Customers

USANA offers Preferred Customers a 100% 30-day money back guarantee on their initial (first) order. If for any reason the Preferred Customer is dissatisfied with any Usana product, he/she may return the product within 30 days for a replacement, exchange or full refund.

After the initial order, Preferred Customers may return the product purchased within the past 90 days for a refund of 90% of the purchase price (less handling and delivery charges) if the merchandise is in resaleable condition.

Exchanges - A Preferred Customer may choose to exchange their product that was purchased within the past 90 days at a

For Retail Customers of Associates

Associates please refer to Policy 7.2.1 in the Policies and Procedures section of the Business Development System (BDS).

*Prices include GST.

